I**. Group Behavior**

**A. Group**

**B. Group v. Nongroup**

**C. Interaction**

**D. Interdependence**

**E. Shared Goals**

**1. Task Functions**

**2. Social Functions**

**II. Holding groups Together**

**A. Cohesiveness**

**B. Norms**

**C. Ideology**

**D. Commitment**

**E. Social Norms**

**III. Types of Groups**

**A. In-Groups**

**B. Out-Groups**

**C. Primary**

**D. Secondary**

**IV. Performance**

**A. Social Facilitation**

**B. Social Inhibition**

**C. Simple v. Complex Tasks**

**V. Interactions w/in a Group**

**A. Group Structure**

**B. Role**

**C. Multiple Roles**

**D. Role Conflict**

**VI. Decision Making**

**A. Group Polarization**

**B. Groupthink**

**C. Improving Group Decisions**

**VII. Group Interaction**

**A. Communication**

**1. Sociogram**

**2. Leavitt’s Experiment**

**B. Leadership**

**1. Personality trait**

**2. End Product of Reinforcement**

**3. Transformational Leadership**

**C. Leadership Styles**

**1. Authoritarian**

**2. *laissez-faire***

**3. Democratic**

**VIII. Conformity**

**A. Conformity**

**B. Solomon Ash’s Experiment**

**1. Design**

**2. Experiment**

**3. Results**

**C. Why People Conform**

**1. Dissent**

**2. Compliance**

**3. foot-in-the-mouth-technique**

**IX. Obedience to Authority**

**A. Obedience**

**B. Milgram Experiment**

**1. Design**

**2. Experiment**

**3. Results**

**C. Zimbardo Experiment**

**1. Design**

**2. Experiment**

**3. Results**

**D. Collectivism**

**E. Why Some People Obey**

**X. Aggression**

**A. Aggression**

**B. Biological Influence**

**C. Cognitive Factors**

**D. Personality Factors**

**E. Environmental Factors**

**F. Controlling Aggression**

**1. Catharsis**

**G. American Violence**

**XI. Cooperation**

**A. Gangs**

**B. Boys’ Camp Experiment**

**1. Experiment**

**2. Results**

**C. Social Trap**

**1. Overcoming Social Traps**

**XII. Altruism**

**A. Altruism**

**B. Diffusion of Responsibility**

**C. Bystander Effect**

**D. Social Loafing**

**E. Deindividuation**